

TecCMI – the solution for inventory optimization in the Automotive Aftermarket

Trading companies compete in hard-fought markets. In order to improve their competitive edge, they need to be ahead of their competition. Important factors are ability to deliver, fast order processing, reliable delivery and, in particular, cost efficiency in the whole process.

The part supply plays an important role. Customers expect that the parts they need are always available; on the other hand large inventories raise costs for stock-keeping and processing.

The Goal

- Improve part availability
- Reduce stock-keeping costs
- Lower costs of goods receipt
- Optimize the inventory
- Sales increase through better service
- Reduction in express orders

The Solution

TecCMI – optimize your warehouse together with your suppliers!

- Recognize beforehand the activity in your articles and delivery bottlenecks
- Review your supplier relationships and inventory using Key Performance Indicators (KPI)
- Concentrate on outlier and problem articles
- Use the integrated electronic order processing

What is TecCMI ?

- TecCMI permits collaborative planning, forecasting and replenishment (CPFR) by trade and industry in the Automotive Aftermarket.
- TecCMI unites all statistical procedures that are common, recognized and proven in practice. The results are presented in an easy-to-understand graphical user interface.
- TecCMI is provided as a service – no investment in your IT is needed and the solution is available immediately.



How does TecCMI work?

TecCMI works in three steps: forecasting, replenishment and automatic electronic order processing.

Forecasting

By using several statistical forecast tools, the future demand for any number of warehouses and articles is determined.

In addition forecasts are calculated on a daily, weekly and monthly basis. This provides a solid prediction for short-term replenishment and long-term sales planning.

A new demand calculation every day that uses the current data and conditions gives the best coverage.

Replenishment

Based on the sales forecasts discussed above, the optimal order quantities are calculated using individual supplier data and delivery schedule. Optimization includes the following factors:

- Stock-keeping costs
- Inventory and open orders
- Minimum order quantities/values
- Incoming orders (reservations)
- Scales of discount
- Minimum/maximum stock

Automatic Order Processing

Electronic ordering and receipt of order confirmations, delivery notices and invoices over the TecCom network.

We support you

TecCom supports you during all phases of TecCMI implementation.

Planning

Using current conditions the optimum parameters and conditions are set together with your suppliers and TecCom. TecCom takes over the consulting function and ensures that know-how is transferred to your own specialists.

Forecast

Analysis of the short-term and long-term sales planning. Definition and configuration of the parameters and conditions.

Replenishment

Process cost analysis and training for your employees in how to use computer automated ordering (CAO).

Evaluation of TecCMI using Key Performance Indicators (KPI).

Your Benefits

By using TecCMI you profit from the following results:

- Automation of replenishment to a large extent
- Reduction of delivery bottlenecks and out-of-stocks
- Increased sales due to better service level
- Inventory reduction
- Lower warehousing and processing costs

TecCom GmbH

Steinheilstr. 10
D-85737 Ismaning / Germany
Phone +49 (0)89-32 12 16-0
Fax. +49 (0)89-32 12 16-100
www.teccom.eu
teccom@teccom.eu